

**WECOYA**  
WE COVER YOUR ASSETS

150 YEARS  
**IUMI**  
**BERLIN**  
**2024**  
15. - 18. SEPTEMBER



ABOUT WECOYA

# We cover your assets

This is exactly what the WECOYA UNDERWRITING GmbH companies do! As underwriting agents, together with our partners – insurance companies and brokers – we protect goods of our customers by offering them tailor-made insurance protection to fit their individual needs.

WECOYA LINES

# Our companies

WECOYA bundles specialised expertise from various areas in several operating lines, which are represented at locations in Germany, Austria, Denmark and Turkey.

THE OPERATIVE LINES  
OF WECOYA



## THE LINES OF WECOYA UNDERWRITING

# Specialised know-how

### **WECOYA** MARINE

One of Europe's largest transport underwriting agents, focussing on

- › Marine hull, river hull
- › Cargo insurance
- › Forwarder's liability insurance

### **WECOYA** CEE

A major player in the underwriting agency business in Central and Eastern Europe

- › Cargo insurance
- › Forwarder's liability insurance
- › Trucks & trailers

### **balticfinance**

Leading in the provision of insurance solutions

- › Insurance for professional athletes
- › Professional and national teams
- › Workers' compensation

### **WECOYA** SPECIALTY

Specialised in the insurance of

- › Water sport
- › Event cancellation
- › Film
- › Real estate

### **WECOYA** SERVICES & CLAIMS

Professional support in the case of claims, and comprehensive consultancy regarding

- › Claims processing and claim settlement
- › Private & commercial
- › Pool business

### **WECOYA** MOBILITY

Innovative speciality products in the automotive sector

- › Fleet management
- › Liability insurance
- › Claims management

A STRONG COMMUNITY

# WECOYA

As a part of GGW Group GmbH, WECOYA UNDERWRITING GmbH brings together numerous specialised underwriting agents, making it one of the top players in this insurance segment. As the authorised representative of a large number of national and international insurance companies, we manage the entire process from risk assessment and the development of suitable coverage concepts through to the issuing and signing of insurance confirmations and policies. In addition, we undertake claims processing and subrogation management for insurance companies.



**GGW GROUP**



Underwriting agent

**WECOYA**  
WE COVER YOUR ASSETS

WECOYA MARINE

# Your transport underwriting agent

approx. EUR 200 million  
premiums volume\*

LOCATIONS:  
Erfurt, Hamburg  
& Vienna

Cargo transport,  
forwarder's liability



**WECOYA**  
MARINE

Comprehensive  
insurance on land,  
rail and sea

Speciality  
segments (e.g.  
fruit, luggage)



**ALLIANCE** of established  
underwriting agents

\*In a direct comparison of transport insurers, in second place in the German market according to the General Association of the German Insurance Industry (GDV) statistics

WECOYA MARINE

# Many years of experience and soundly-based expertise

An alliance of a large number of underwriting  
agents established in the market

## THIS IS WHAT WE OFFER OUR INSURANCE PARTNERS:

- › Many years of underwriting experience
- › Around 100 employees, ten languages
- › An international transport insurance programme
- › Claims management including subrogation processing
- › Contacts to all major brokers on the European market
- › In-depth technical & industry expertise with customer-orientated solution options



Experience since 1847



WHY WECOYA?

# Excellent expertise & customised insurance concepts

In cooperation with the insurers we represent, we offer our clients first-class services. Our team of experienced experts ensures that all brokers' insurance needs are catered for professionally and reliably. From risk assessment and the development of customised coverage concepts to claims processing and settlement. We offer comprehensive solutions from a single source.





WECOYA MARINE

100+

employees  
of which

40+ are

claims managers



30+ are

underwriters



## CONTACT

# WECOYA

- › Excellent specialist expertise
- › The highest level of digitalisation
- › Tailor-made insurance concepts
- › Cooperation with reputable brokers and insurers

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